



**MALTA STOCK EXCHANGE  
INSTITUTE**

**TOWARDS  
A BRIGHTER  
FUTURE**

# How to Value Your Business

Course No 106

There are thousands of businesses operating in Malta and it is often a challenge for their owners and managers to calculate the true value of their business. This course will address the concept of company valuations from different perspectives: company analysis, financial modelling and actual valuation. This is an interesting topic for anyone who is connected to the business environment and who might not have adequate knowledge of accounting and financial analysis concepts in order to value a business.

Supported by:



## Sample Topics Covered:

Valuation: The Big Picture

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The Discounted Cashflow approach

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Value enhancements

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From asset value to equity value; Acquisition ornaments; Dilution and illiquidity

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Turning narratives to numbers – and making the right assessments

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Looking back or looking forward

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The pricing imperative: relative valuation

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Asset based valuation

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Valuing/pricing financial services companies

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Valuing/pricing cyclical and commodity companies

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## General Information

**Time:** 09.00 - 12.00hrs  
**Venue:** Online  
**Level:** Introductory

## Schedule

**Duration:** 3 hours  
**Date:** 27 May

## Target Audience

Owners of businesses or persons associated with businesses, lawyers, financial advisors, corporate advisors, bankers and individuals working in the financial services sector.

Registration fee: **€95 per participant**

- Full time student (50% discount)
- Senior citizen (50% discount)
- Group booking of 4 or more applicants from the same Organisation (10% discount)

Applications are to be made by clicking the **'apply now'** button and completing the online application process.

### Malta Stock Exchange Institute Ltd.

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## Lecturer

Ms Esmeralda Schembri



Esmeralda is an executive at Grant Thornton engaged in the Transactions Advisory Services, a department specializing in corporate finance. She is ACCA certified and also completed the Advanced Valuation Certificate Course from New York University, Leonard N. Stern School of Business. Esmeralda specializes in valuations and has over her five year career with Grant Thornton been involved in a number of valuations of tangible and intangible assets for companies operating in the following industries: tourism, real estate, banking and food and beverage. Furthermore, she was also involved in financial and economic consultancy services for various local and foreign clients and was responsible for preparation of financial analysis of corporate customers, analysing new projects and assisting relationship managers in assessing the feasibility and valuations of highly leveraged projects."

Cheques to be made payable to: Malta Stock Exchange Institute Ltd.

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