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MALTA STOCK EXCHANGE  
INSTITUTE

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Online Course



**PETER WYATT**

*Professor of  
Real Estate Appraisal  
Department of Real Estate  
& Planning University of  
Reading*

## PROPERTY DEVELOPMENT RISK, APPRAISAL AND FEASIBILITY

27 May 2025

09:00 – 13:00 CET

This half-day seminar offers an exceptional opportunity to learn advanced property development appraisal and feasibility assessment techniques from one of the world's leading experts – **Prof. Peter Wyatt**.

It will equip you to make more informed development decisions by learning to:

- Identify and appraise potential development opportunities;
- Conduct robust model to assess the risk and return profile of developments; and
- Conduct sensitivity and scenario analysis to assess the impact of various development options.

**4 HOURS**

**€90**

## Sample Topics Covered

Development risk, and risk analysis. Including the impacts of climate change and environment risk on developments

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Appraisal outputs, benchmark viability proxies, and sensitivity analysis

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Development profit and developer returns: appraisal techniques and measures of returns

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The Highest and Best Use concept

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The main inputs to a residual and cash-flow approach

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The salient points from RICS guidance notes on the topic

## Target Audience

This course is aimed at Real estate professionals – Architects – Estate agents – CFOs – Directors – Property developers and investors – Accountants and auditors – Bankers and finance professionals

## Registration

Registration fee: €90 per participant

- Full time student (50% discount)
- Senior citizen (50% discount)
- Group booking of 4 or more applicants from the same Organisation (10% discount)

## Lecturer



**Peter Wyatt** | *Professor of Real Estate Appraisal |  
Department of Real Estate & Planning | University of  
Reading*

Peter Wyatt is a Chartered Valuation Surveyor who has conducted extensive teaching, consultancy and research in land management and valuation. He has developed and delivered national and international university programmes at all levels, has published widely in leading real estate journals and has published four textbooks.

Professor Wyatt has been involved with and led national, European and international real estate research projects, and is lead author for United Nations guidelines on the valuation of tenure rights and joint lead author for the UN Habitat's manual on valuing unregistered land. Recent work with the UN is focusing on the valuation of unregistered land and the identification and estimation of non-market value.