



COMPANY ANNOUNCEMENT

The following is a company announcement issued by AST Group p.l.c. (the "Company") bearing company registration number C 66811, in terms of the rules of Prospects MTF, a market regulated as a multi-lateral trading facility and operated by the Malta Stock Exchange.

QUOTE

The Company refers to the obligation to which Prospects MTF companies are subject to in terms of Rule 4.11.03 and Rule 4.11.12 relating to the publication of the twelve-month financial information as defined in Table 1 paragraph 3 and specifically the publication and dissemination via an announcement of Financial Sustainability Forecasts including management assumptions thereon ('FSFs'). The below copy of the Group FSFs (which consists of AST Group p.l.c. and its subsidiaries), as approved by the Board of Directors, are based on the following assumptions:

Revenues

The projections assume that the Group will continue distributing animal feed products and operating motor vessels, and are based on the following assumptions:

- The Group's animal feed business shall include the following products - guar meal, DDGS, Hi-Pro Sunflower Meal and fishmeal, corn and barley - and will generate revenue of €35.3 million;
- Revenue from shipping operations will be generated through the operation Group's owned vessel, M/V AST Malta as well as chartering of third party vessels and will generate revenue of €3.9 million.

Therefore, the Group's revenue for the twelve months ending 31 December 2022 is expected to total €39.2 million.

Direct costs

Direct costs comprise the purchase cost of the animal feed products sold and the associated transport cost, crew costs to operate the Vessel, brokerage costs, insurance costs, bunkering and vessel maintenance costs. The projections have been based on the AST Group's gross profit margins achieved historically and market trends.

Administrative expenses

Administrative expenses are expected to amount to c. €0.4 million in FY2022, and primarily consist of administrative salaries, professional fees, and insurance costs.

Depreciation and amortization

The projections also assume that the Group will incur depreciation and amortization of €0.6 million in FY2022, primarily arising on the depreciation of M/V AST Malta.

Finance costs

Finance costs are expected to total €0.2 million in FY2022 and consist of interest on the Bond as well as interest incurred on bank factoring.



Taxation

Current taxation is calculated at an effective 25% tax rate on profits generated on animal feed through the branches operating throughout Europe however, profits derived from shipping activities are exempt from tax given that that the shipping of the Group satisfy the conditions set out in the Merchant Shipping Act and regulations issued thereunder.

Other

M/V AST Malta is assumed to be revalued by €0.9 million during FY2019, to €4.5 million.

Consolidated income statement of AST Group

Statement of comprehensive income for the year ending 31 December

€000	FY2022
Revenue	39,153
Cost of sales	(36,274)
Gross profit	2,879
Administrative, selling and distribution expenses	(410)
EBITDA	2,469
Depreciation and amortisation	(701)
EBIT	1,769
Net finance costs	(201)
Profit before tax	1,568
Tax	(118)
Profit after tax	1,450
Other comprehensive income	
Items that will not be re-classified to profit or loss	
Revaluation of property, plant and equipment	864
Other comprehensive income	864
Total comprehensive income for the year	2,314



Consolidated statement of financial position of AST Group

Statement of financial position as at 31 December

€000	2022
ASSETS	
Non current assets	
Property, plant and equipment	3,992
Deferred tax assets	158
Total non current assets	4,150
Current assets	
Inventories	2,017
Trade and other receivables	1,689
Cash and cash equivalents	2,484
Total current assets	6,190
Total assets	10,340
EQUITY AND LIABILITIES	
Equity	
Share capital	50
Total reserves	4,268
Retained earnings	1,253
Total equity	5,571
Non current liabilities	
Borrowings	1,835
Lease liabilities	18
Other non-current liabilities	159
Total non current liabilities	2,012
Current liabilities	
Trade and other payables	2,637
Lease liabilities	3
Current tax payables	118
Total current liabilities	2,758
Total liabilities	4,769
Total equity and liabilities	10,340

Consolidated statement of cash flows of the AST Group

Statement of cash flows for the period ending 31 December

€000	2021
Cash flow from operating activities	
EBITDA	2,469
Movements in working capital	(250)
Cash generated from operations	2,220
Taxation paid	(156)
Interest paid	(201)
Net cash generated from operating activities	1,863
Movement in cash and cash equivalents	1,863
Cash and cash equivalents at beginning of year	621
Cash and cash equivalents at the end of year	2,484



A handwritten signature in blue ink, appearing to read 'K Cachia', is positioned above a horizontal line.

Dr. Katia Cachia
Company Secretary
17th June 2022