# Datatrak holdings plc

### **COMPANY ANNOUNCEMENT**

The following is a company announcement issued by Datatrak Holdings p.l.c. pursuant to Malta Stock Exchange Bye-Law 5.03.02 and the MFSA Listing Authority Listing Rule 8.6.19 and Listing Rule 9.54:

QUOTE

At a meeting held on Tuesday 6<sup>th</sup> September 2005, the Board of Directors of Datatrak Holdings p.l.c. met, discussed and approved the attached Interim Financial Results for the period 1<sup>st</sup> January 2005 to 30th June 2005.

UNQUOTE  $\gamma$ Louis de Gabriele Company Secretary

Unaudited Interim Financial Results 2005

## Unaudited Interim Financial Results

2005

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## Income Statement

### For the Period from 1 January 2005 to 30 June 2005

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	The Group		The Company		
	01.01.05 to 30.06.05	01.01.04 to 30.06.04	01.01.05 to 30.06.05	01.01.04 to 30.06.04	
	Lm	Lm	Lm	Lm	
Revenue	653,883	528,456	4,909	-	
Other operating income	8,579	4,651	-	-	
Direct services and purchases	(104,330)	(142,082)	-	-	
Wages and salaries	(193,220)	(267,250)	-	-	
Work performed and capitalised	71,978	70,166	-	-	
Subcontracted labour	(52,035)	(2,551)	-	-	
Depreciation and amortised expenses	(170,817)	(209,719)	-	-	
Marketing expenses	(6,627)	(29,192)	(24)	(194)	
Other expenses	(184,976)	(179,432)	(7,661)	(4,101)	
Interest receivable and similar income	12,512	14,724	10,137	14,722	
Interest payable and similar charges	(20,029)	(22,798)	(2)	-	
Profit / (Loss) before taxation	14,918	(235,027)	7,359	10,427	
Taxation	23,973	52,523	1,662	(166)	
Profit /(Loss) for the period	38,891	(182,504)	9,021	10,261	
Attributable to: Equity holders of the parent Minority interests	(20,521) 59,412  38,891	(184,494) 1,990  (182,504) ======	9,021  9,021	10,261  10,261 	
(Loss)/earnings per share	(0c1)	(1c2)	0c1	0c1	

## Balance Sheet

At 30 June 2005

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	The Group		The Company	
	30.06.05	31.12.04	30.06.05	31.12.04
	Lm	Lm	Lm	Lm
Assets				
Property, plant and equipment	1,676,353	1,767,179	-	-
Intangible as sets	1,180,714	1,153,132	-	-
Investment in subsidiaries	-	-	1,950,450	1,950,450
Other investments	515,000	515,000	515,000	515,000
Deferred tax asset	864,629	842,263	-	-
Total non-current assets	4,236,696	4,277,574	2,465,450	2,465,450
Inventories	119,097	99,966	_	-
Trade and other receivables	648,109	645,385	2,585,100	2,504,646
Cash at bank and in hand	92,627	32,257	25,072	25,043
Total current assets	859,833	777,608	2,610,172	2,529,689
Total assets	5,096,529	5,055,182	5,075,622	4,995,139

## Balance Sheet

At 30 June 2005

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	The Group		The Company		
	30.06.05	31.12.04	30.06.05	31.12.04	
	Lm	Lm	Lm	Lm	
Equity	1 50 4 0 50	1 50 4 0 50	1 504 050	1 50 4 0 50	
Issued capital	1,594,950	1,594,950	1,594,950	1,594,950	
Share premium	3,235,608	3,235,608	3,235,608	3,235,608	
(Accumulated Losses)/Retained Earnings	(1,630,430)	(1,609,909)	133,862	124,841	
	3,200,128	3,220,649	4,964,420	4,955,399	
Minority Interest	66,988	7,576	-	-	
Total Equity	3,267,116	3,228,225	4,964,420	4,955,399	
Liabilities					
Bank and other borrowings	96,870	60,818	-	-	
Preference shares	52,000	52,000	-	-	
Total non-current liabilities	148,870	112,818	-	-	
Bank and other borrowings	579,079	570,188	_	-	
Trade and other payables	1,101,464		111,202	39,740	
Total current liabilities	1,680,543	1,714,139	111,202	39,740	
Total liabilities		1,826,957		39,740	
Total equity and liabilities	5,096,529	5,055,182	5,075,622	4,995,139	

## Statement of Changes in Equity

### For the Period from 1 January 2005 to 30 June 2005

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	Attributable to equity holders of the parent				Minority Interest	Total Equity
	Ordinary Shares	Share Premium	Profit and Loss Account	Total		
The Group	Lm	Lm	Lm	Lm	Lm	Lm
At 1 January 2004 Loss for the period	1,594,950	3,235,608	(1,360,302) (184,494)	3,470,256 (184,494)	- 1,990	3,470,256 (182,504)
At 30 June 2004	1,594,950 ======	3,235,608	(1,544,796) ======	3,285,762	1,990	3,287,752 ======
At 1 January 2005 Loss for the period	1,594,950	3,235,608	(1,609,909) (20,521)	3,220,649 (20,521)	7,576 59,412	3,228,225 38,891
At 30 June 2005	1,594,950 ======	3,235,608	(1,630,430)	3,200,128	66,988 ======	3,267,116
The Company						
At 1 January 2004 Profit for the period	1,594,950	3,235,608	110,658 10,261	4,941,216 10,261	-	4,941,216 10,261
At 30 June 2004	1,594,950 ======	3,235,608	120,919 =====	4,951,477 ======		4,951,477 ======
At 1 January 2005 Profit for the period	1,594,950	3,235,608	124,841 9,021	4,955,399 9,021	-	4,955,399 9,021
At 30 June 2005	1,594,950 ======	3,235,608	133,862	4,964,420	 - ===	4,964,420 ======

### Cash Flow Statement

#### For the Period from 1 January 2005 to 30 June 2005

\_ The Group The Company 01.01.05 01.01.04 01.01.05 01.01.04 to to to То 30.06.05 30.06.04 30.06.05 30.06.04 Lm Lm Lm Lm Cash flows from operating activities Cash receipts from customers 804,278 587,909 \_ \_ Cash paid to suppliers and employees (684,412) (545,339) (5,209)(7,880)\_\_\_\_\_ \_\_\_\_\_ \_\_\_\_\_ 42,570 Cash generated from/(absorbed by) operations 119,866 (5,209)(7,880)Interest received 21,690 24,067 26,695 26,693 Interest paid (17,002)(20, 574)\_ \_ Income Tax received 1,662 1,662 \_\_\_\_\_ Net cash from operating activities 128,593 48,691 18,143 18,813 \_\_\_\_\_ \_\_\_\_\_ \_\_\_\_\_ \_\_\_\_\_ Cash flows from investing activities Payments for property, plant and equipment (22, 296)(3,354) --Development expenditure (82,652) (67,023) Payments for financial assets (15,845) (15,845) --Proceeds from disposal of equipment 167 Advances to group undertakings \_ (2,436)(20, 595)\_ \_\_\_\_\_ (104,781) Net cash used in investing activities (86,222) (2,436) (36,440) \_\_\_\_\_ \_\_\_\_\_ \_\_\_\_\_ Cash flows from financing activities Repayment of advances by minority interest \_ (22,061)\_ Advances by related parties 15,679 15,679 \_ Repayment of advances by related parties (15,885)(15,679) Repayment of advances by bankers (5,310) (3,965)-Advances by Government entity 45,000 ------\_\_\_\_\_ \_\_\_\_\_ \_\_\_\_\_ Net cash from/(used in) financing activities 23,805 (10, 347)(15,679)15,679 \_\_\_\_\_ \_\_\_\_\_ \_\_\_\_\_ \_\_\_\_\_ Net increase/(decrease) in cash and cash equivalents 47,617 (47,878) 28 (1,948)Cash and cash equivalents at beginning 43 of period (552, 312)(591,743)3,251 \_\_\_\_\_ \_\_\_\_\_ \_\_\_\_ \_\_\_\_\_ Cash and cash equivalents at end of period (504, 695)(639,621) 71 1,303 \_\_\_\_ \_\_\_\_ \_\_\_

### Notes to the Unaudited Interim Financial Results

For the Period from 1 January 2005 to 30 June 2005

#### 1 Basis of preparation

These interim results have been prepared in accordance with the requirements of International Accounting Standard 34, "Interim Financial Reporting" and in accordance with MFSA Listing Authority Listing Rule 9.54.

These interim financial results have been extracted from the unaudited individual and group management accounts for the six-months period ended 30 June 2005.

The same accounting policies and methods of computation have been consistently followed in these interim financial statements as compared with the audited financial statements for the year ended 31 December 2004, except that goodwill was not amortised during the period but tested for impairment in line with the requirements of International Financial Reporting Standard 3, *Business Combination*. Group companies have consistently applied these accounting policies.

#### 2 Review of performance

#### Results for the period

The group registered a turnover of Lm653,883 (2004: Lm528,456) over the six months ending 30th June 2005. The increase in turnover has been mainly brought about by Datatrak Solutions International Limited, Datatrak Mena Limited and Datatrak IT Services Limited. A profit before tax of Lm14,918 (2004: loss Lm235,027) was reported by the group, after deducting deprecation and amortization costs of Lm170,817 and net finance costs of Lm7,517.

Allowance for taxation and allocation to minority, led to a loss attributable to the shareholders of Lm20,521 (2004: Lm184,494).

The operational subsidiaries of the group are all producing constant recurrent revenues which are contributing to an overall profit for the group.

#### New product development and significant events

The past 6 months has seen Datatrak Mena working towards concluding the Nigerian in-country survey. It has also started marketing the full range of Datatrak products in Nigeria. The Nigerian Navy has shown a strong interest in utilizing the Datatrak Vessel Monitoring System (VMS) for their search and rescue vessels; talks are ongoing.

Datatrak On Line, Datatrak's vehicle tracking operation in the UK has achieved its target. Our estimated goal of 3000 vehicles in the first year was reached and we are well on our way to achieving the estimated yearly increase of 2000 vehicles as we currently have a total of just over 4000 vehicles commissioned in the first 15 months of operation.

The latest software version of DispatchIT has been completed and released. It has been extremely well received by our existing UK customers. The latest enhancements include more dynamic content and route optimization. Marketing of DispatchIT is being channeled through a number of strategic partners including: O2, the UK's leading telephone operator and Kerridge, a leading supplier of advanced software solutions. Partnerships have also been set up in Holland, Italy, Germany and Belgium. This approach to marketing will help accelerate our overseas sales in the coming 12 months.

### Notes to the Unaudited Interim Financial Results

For the Period from 1 January 2005 to 30 June 2005

#### 2 Review of performance (Cont.)

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The Vessel Monitoring System (VMS) has proven to be a very popular system with a number of vessels, mainly fishing vessels, already being monitored internationally. Currently we are expanding the range of potential services available and concurrently exploring the possibilities of penetrating the international market.

DServ has leveraged the products created by Datatrak Solutions in order to provide a comprehensive range of related services. The company has registered strong growth in turnover and profitability triggered primarily by the implementation of tighter internal controls as well as a significant increase in the automation of routine processes.

#### **3** Other explanatory notes

- a) Development costs included within intangible assets are amortised over their expected useful life.
- b) During the normal course of its business, the Group enters into transactions with its principal shareholder Maltacom p.l.c.
- c) These unaudited interim financial statements are presented by reference to one of the alternative formats set out in the Third schedule to the Companies Act, 1995 ('the Act') and the over-riding requirements of IAS 1, *Presentation of Financial Statements*. During the current period, the directors changed the format of the balance sheet, as allowed by the Act, to reflect current practice in financial reporting.