# Datatrak holdings plc

### **COMPANY ANNOUNCEMENT**

The following is a company announcement issued by Datatrak Holdings p.l.c. pursuant to the MFSA Listing Authority Listing Rule 8.5.20

QUOTE

At a meeting held on Tuesday 17<sup>th</sup> October 2006, the Board of Directors of Datatrak Holdings p.l.c. met, discussed and approved the attached Interim Financial Results for the period 1<sup>st</sup> January 2006 to 30<sup>th</sup> June 2006.

UNQUOTE

Walter Bonnici Chairman

Tuesday 17<sup>th</sup> October 2006

Unaudited Interim Financial Results 2006

# Unaudited Interim Financial Results

2006

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### Income Statement

For the Period from 1 January 2006 to 30 June 2006

	The Group		
	01.01.06 to 30.06.06	01.01.05 to 30.06.05	
	Lm	Lm	
Revenue	708,917	653,883	
Purchases and other directly attributable costs	(220,140)	(192,854)	
Changes in inventory	(1,843)	5,962	
Other income	-	8,579	
Wages	(170,720)	(173,277)	
Depreciation and amortisation	(129,537)	(170,817)	
Other expenses	(107,662)	(102,414)	
Marketing costs	(14,003)	(6,627)	
Net financing costs	(12,615)	(7,517)	
Profit before tax	52,397	14,918	
Tax income	7,307	23,973	
Profit for the period	59,704 ======	38,891	
Profit / (Loss) attributable to: Equity holders of the parent Minority interest	(34,174) 93,878	(20,521) 59,412	
Profit for the period	59,704 ======	38,891	
Loss per share attributable to equity holders of the parent	(0c2) ====	(0c1) ====	

## Balance Sheet

### As at 30 June 2006

	The Group	
	30.06.06	31.12.05
	Lm	Lm
Assets		
Property, plant and equipment	1,031,870	1,546,233
Intangible assets	1,291,174	1,221,348
Other receivable	515,000	515,000
Deferred tax asset		840,744
Total non-current assets	3,732,292	
Inventories	64,998	63,333
Trade and other receivables	806,748	712,199
Tax recoverable	3,082	13,508
Cash at bank and in hand	37,454	35,411
	912,282	824,451
Non-current assets classified as held for sale	475,988	-
Total current assets	1,388,270	
Total assets	5,120,562	

## Balance Sheet

As at 30 June 2006

	The Group		
	30.06.06	31.12.05	
<b>T</b> . W	Lm	Lm	
Equity Issued capital Share premium Accumulated Losses	3,235,608	1,594,950 3,235,608 (1,644,017)	
Minority Interest	3,152,367 204,230	3,186,541 110,352	
Total Equity	3,356,597	3,296,893	
Liabilities			
Interest-bearing loans and borrowings			
Total non-current liabilities	119,405	140,465	
Interest-bearing loans and borrowings Trade and other payables Taxation		522,477 987,941 -	
Total current liabilities	1,644,560	1,510,418	
Total liabilities		1,650,883	
Total equity and liabilities	5,120,562		

## Statement of Changes in Equity

For the Period from 1 January 2006 to 30 June 2006

	Attributable to equity holders of the parent				Minority Interest	Total Equity
	Ordinary Shares	Share Premium	Profit and Loss Account	Total		
The Group	Lm	Lm	Lm	Lm	Lm	Lm
At 1 January 2005 (Loss)/Profit for the period	1,594,950 -	3,235,608	(1,609,909) (20,521)	, ,	7,576 59,412	3,228,225 38,891
At 30 June 2005	1,594,950 ======	3,235,608	(1,630,430)	3,200,128	66,988 ======	3,267,116
At 1 January 2006 (Loss)/Profit for the period	1,594,950 -	3,235,608	(1,644,017) (34,174)	, ,	110,352 93,878	3,296,893 59,704
At 30 June 2006	1,594,950 ======	3,235,608	(1,678,191)	3,152,367	204,230	3,356,597 ======

## Cash Flow Statement

For the Period from 1 January 2006 to 30 June 2006

	The Group		
	01.01.06 to 30.06.06	01.01.05 to 30.06.05	
	Lm	Lm	
Cash flows from operating activities	505 000	004070	
Cash receipts from customers	525,080	804,278	
Cash paid to suppliers and employees	(518,345)	(684,412)	
Cash generated from operations	6,735	119,866	
Interest received	20,450	24,067	
Interest paid	,	(17,002)	
Income Tax received	-	1,662	
Net cash from operating activities	8,100	128,593	
Cash flows from investing activities			
Acquisition of property, plant and equipment	(39,633)	(22,296)	
Proceeds from sale of			
property, plant and equipment	-	167	
Payments for intangibles	(128,556)	(82,652)	
Advances by related parties	4,792	-	
Exchange gain on investing activities	764	-	
Not each used in investing activities	(162,622)	(104 791)	
Net cash used in investing activities	(162,633)	(104,781)	
Cash flows from financing activities			
Advances by Government entity	54,455	45,000	
Repayment of borrowings	-	(5,310)	
Advances by related parties	133,532	-	
Repayment of advances by related parties	(95,675)		
Net cash from financing activities	92,312	23,805	
Net cash from manening activities			
Net (decrease)/increase in cash and			
cash equivalents	(62,221)	47,617	
Cash and cash equivalents at 1 January	(490,130)	(552,312)	
Cash and cash equivalents at end of period	(552,351)	(504,695)	
Cash and cash equivalents at the of period	(552,551)	(504,095)	

### Notes to the Unaudited Interim Financial Results

For the Period from 1 January 2006 to 30 June 2006

#### 1 Basis of preparation

These interim results have been prepared in accordance with the requirements of International Accounting Standard 34, "Interim Financial Reporting" and in accordance with MFSA Listing Authority Listing Rule 9.54.

These interim financial results have been extracted from the unaudited individual and Group management accounts for the six-months period ended 30 June 2006.

The same accounting policies and methods of computation have been consistently followed in these interim financial statements as compared with the audited financial statements for the year ended 31 December 2005, except that certain property, plant and equipment were classified as assets held for sale in line with the requirements of International Financial Reporting Standard 5, *Non-current assets held for sale and discontinued operations*. Group companies have consistently applied these accounting policies.

#### 2 Review of performance

#### Results for the period

The Group registered a turnover of Lm708,917 (2005: Lm653,883) over the six months ended 30 June 2006. The increase in turnover has been mainly brought about by Datatrak Solutions Limited and Datatrak IT Services Limited. A profit before tax of Lm52,397 (2005: Lm14,918) was reported by the Group, after deducting depreciation and amortization costs of Lm129,537 and net finance costs of Lm12,615.

#### New product development and significant events

The past 6 months have seen Datatrak Mena working towards concluding the Supply and Licence Agreement with Datatrak Nigeria. Discussions have been laborious but have progressed significantly with talks still ongoing in order to iron out the fine contractual and financial detail.

Datatrak Online (DOL), Datatrak's vehicle tracking operation in the UK has continued to achieve and surpass its targets. The number of commissioned vehicles as at 30 June 2006 exceeded 5400 with prospects for the remaining 6 months of the year looking good. The increase has been primarily due to the conversion of existing Siemens clients to DOL and figures for September 2006 are already at 6500 vehicles. Work has also started on the development of an updated version of DOL. DOL 4.0 which is due to be launched in December 2006 will extend the functionality present in DOL and allow more vehicles to be migrated to the new system.

### Notes to the Unaudited Interim Financial Results

For the Period from 1 January 2006 to 30 June 2006

#### 2 Review of performance (Cont.)

The first 4 months of 2006 proved to be a busy time for the datatrak installation team. Datatrak was appointed as the official installer and calibrator of Taxi Meters by the ADT. During the period February – April 2006 over 210 taxi meters where installed in the White Taxi fleet of Malta and Gozo in order to achieve the 1st May 2006 deadline set by the Malta Transport Authority.

The first 6 months of 2006 saw the signing of the first two major DispatchIT contracts. These were with Geopost UK Limited and Ontime Limited. The initial contract with Geopost will cover a total of 2000 vehicles while the Ontime contract will cover a total of 650 vehicles. Both these contracts will yield significant recurrent revenues as they come on stream. Trials are also ongoing at a number of clients both in the UK and on the continent and prospects still appear promising that market penetration will continue to grow.

The number of vessels being monitored via the Vessel Monitoring System has continued to grow with a contract to equip a further 50 fishing vessels being signed in June 2006. This will see the number of vessels being monitored almost double. The possibilities of penetrating the international market with this product are being explored and initial contacts have been made to verify its feasibility.

DServ has continued to register strong growth in turnover and profitability. The tighter internal controls which were implemented during the previous financial year have continued to bear fruit and have been further refined in order to ensure that the company's targets are met. Development on the core modules utilised by DServ is ongoing thus allowing for improved performance in various key areas.

#### **3** Other explanatory notes

- a) Development costs included within intangible assets are amortised over their expected useful life.
- b) During the normal course of its business, the Group enters into transactions with its principal shareholder Maltacom p.l.c.
- c) These unaudited interim financial statements are presented by reference to one of the alternative formats set out in the Third schedule to the Companies Act, 1995 ('the Act') and the over-riding requirements of IAS 1, *Presentation of Financial Statements*.
- d) Certain comparative figures have been reclassified in accordance with this year's presentation of the financial statements.
- e) Assets held for sale are recognised at the lower of carrying amount and fair value less costs to sell.