

Date: 29th April 2021

Reference: 34/2021

COMPANY ANNOUNCEMENT

VARIANCES

The following is a company announcement issued by JD Capital plc (the "Company"), having company registration number C 82098, issued in terms of the Prospects Rules, the market regulated as a multi-lateral trading facility operated by the Malta Stock Exchange ("Prospects MTF").

QUOTE

The Board of Directors of the Company, on 29th April 2021, considered and approved the Company's Audited Consolidated Financial Statements for the financial year ended 31 December 2020.

The Board of Directors notes that material variances resulted between the Financial Sustainability Forecasts for 2020 which were published on 31st August 2020 having reference JDC28, and the Actual Audited results for the financial year ended 31 December 2020. Any material differences are detailed below:

CONSOLIDATED STATEMENT OF COMPREHENSIVE INCOME

		Audited Financial	Original Consolidated	
		Statements	Projections	Variance
	Note	2020	2020	2020
		€	€	€
Turnover	1	15,144,684	12,300,000	2,844,684
Cost of sales	1	(12,875,671)	(9,175,000)	(3,700,671)
Gross profit		2,269,013	3,125,000	(855,987)
Selling and distribution expenses		(111,213)	(110,000)	(1,213)
Administrative expenses	2	(768,014)	(1,565,000)	796,986
Other income	3	4,550	<u> </u>	4,550
Operating profit		1,394,336	1,450,000	(55,664)
Finance income		241,309	241,876	(567)
Finance costs	4	(524,874)	(476,775)	(48,099)
Other losses	5	(89,984)	-	(89,984)
Impairment of financial assets	6	(199,635)	(75,000)	(124,635)
Profit before tax		821,152	1,140,101	(318,949)
Tax		(411,635)	(427,538)	(15,903)
Profit after tax		409,517	712,563	(303,046)

CONSOLIDATED STATEMENT OF FINANCIAL POSITION

		Audited Financial	Original Consolidated	
		Statements	Projections	Variance
	Note	31.12.2020	31.12.2020	31.12.2020
		€	€	€
Assets				
Non-current assets				
Property, plant and equipment		15,039,420	14,898,803	140,617
Investment property		4,522,184	4,521,830	354
Intangible assets		224,497	224,497	-
Financial assets at amortised cost	7	5,924,940	6,667,846	(742,906)
Deferred tax asset		4,973	<u></u> _	4,973
		25,716,014	26,312,976	(596,962)
Current assets				
Financial assets at amortised cost	7	1,789,458	1,696,973	92,485
Inventories	8	1,374,962	3,000,000	(1,625,038)
Contract assets	8	1,984,147	1,000,000	984,147
Trade and other receivables		2,384,712	2,232,021	152,691
Cash and cash equivalents	9	10,503	22,847	(12,334)
		7,543,782	7,951,841	(408,059)
TOTAL ASSETS		33,259,796	34,264,817	(1,005,021)

CONSOLIDATED STATEMENT OF FINANCIAL POSITION – CONTINUED

		Audited Financial Statements	Original Consolidated Projections	Variance
	Note	31.12.2020	31.12.2020	31.12.2020
		€	€	€
EQUITY AND LIABILITIES				
Capital and reserves				
Share capital		245,100	245,100	-
Other equity		7,301,600	7,301,600	-
Retained earnings	7	1,023,897	1,854,308	(830,411)
TOTAL EQUITY		8,570,597	9,401,008	(830,411)
Non-current liabilities				
Borrowings	4	8,166,954	7,172,721	994,233
Lease liabilities		3,528,128	3,545,466	(17,338)
Trade and other payables	10	3,810,218	2,491,448	1,318,770
Deferred tax liability		360,000	360,000	-
Tax liability	10	660,731	<u> </u>	660,731
		16,526,031	13,569,635	2,956,396
Current liabilities				
Borrowings	4	2,017,712	2,675,216	(657,504)
Lease liabilities		34,248	33,402	846
Contract liabilities	11	696,385	2,159,817	(1,463,432)
Current tax liabilities	10	556,272	1,228,890	(672,618)
Trade and other payables	10	4,858,551	5,196,849	(338,298)
		8,163,168	11,294,174	(3,131,006)
TOTAL LIABILITIES		24,689,199	24,863,809	(174,610)
TOTAL EQUITY AND LIABILITIES		33,259,796	34,264,817	(1,005,021)

CONSOLIDATED STATEMENT OF CASH FLOWS

		Audited Financial	Original Consolidat ed	
		Statements	Projections	Variance
	Note	2020	2020	2020
		€	€	€
Cash flows from operating activities				
Profit before tax		821,152	1,140,101	(318,949)
Adjustments for:				
Finance costs	4	524,874	476,775	48,099
Depreciation		788,213	755,806	32,407
Impairment of financial assets	6	199,635	75,000	124,635
Amortisation of bond issue costs	12	10,131	-	10,131
Loss on disposal of motor vehicles	5	89,984	-	89,984
Finance income		(241,309)	(241,876)	567
		2,192,680	2,205,806	(13,126)
Increase in trade receivables and contract assets	8	(3,609,490)	(2,420,596)	(1,188,894)
Decrease/(increase) in inventories	8	727,011	(898,027)	1,625,038
(Decrease)/Increase in trade payables and				
contract liabilities	10/11	(251,806)	231,154	(482,960)
Cash used in operations		(941,605)	(881,663)	(59,942)
Interest paid		(65,312)	(122,837)	57,525
Interest received		19	-	19
Taxes paid	10	(957)		(957)
Net cash flows used in operating activities		(1,007,855)	(1,004,500)	(3,355)
Cash flows from investing activities				
Payments for additions of:				
Property, plant and equipment	13	(537,057)	(350,558)	(186,499)
Investment property		(3,894)	-	(3,894)
Receipt from disposal of motor vehicles	5	22,687	12,263	10,424
Repayment of loans receivable		286,075	218,661	67,414
Interest received		241,290	-	241,290
Movement in amounts due from subsidiary and		(212.010)		
related company	14	(312,918)	-	(312,918)
Net cash flows used in investing activities	-	(303,817)	(119,634)	(184,183)

CONSOLIDATED STATEMENT OF CASH FLOWS - CONTINUED

		Audited Financial Statements	Original Consolidated Projections	Variance
	Note	2020	2020	2020
		€	€	€
Cash flows from financing activities				
Movement in bank borrowings	4	2,470,180	2,000,000	470,180
Interest paid	4	(284,181)	(250,000)	(34,181)
Dividends paid	7	(527,365)	-	(527,365)
Payment of lease liabilities		(211,140)	(211,140)	-
Movement in amounts due to subsidiary, ultimate shareholder and related company	14	308,833	(461,926)	770,759
Net cash flows from financing activities		1,756,327	1,076,934	679,393
Net movement during the period		444,655	(47,200)	491,855
Cash and cash equivalents at beginning of year		(434,152)	(434,152)	
Cash and cash equivalents at end of year		10,503	(481,352)	491,855

Note 1 – Turnover and cost of sales

The original consolidated projections show a projected turnover of €12.3m for the financial year ending 31 December 2020, whereas the actual results show a turnover figure of €15.1m. This resulted in a variance of €2.8m.

The audited financial statements provide the turnover and cost of sales figures in line with IFRS 15.

Note 2 – Administrative expenses

The Covid-19 pandemic brought with it unique challenges and the company had to implement certain controls on costs including payroll. Other costs allocated as administrative expenses were reclassified under cost of sales in the audited financial statements in line with IFRS 15.

Due to Covid-19 restrictions and cost control measures certain discretionary expenses were drastically curtailed.

Note 3 - Other income

This relates to funds received from Malta Enterprise with regards to the Quarantine Leave Scheme.

Note 4 - Finance costs and borrowings

The group's finance costs increased by €48,099 when compared to the original consolidated projections. This is because during 2020 the company acquired two new facilities within the Covid-19 assistance schemes. Hence the increase in borrowings and finance costs. Such financing was used to meet the business' working capital requirements.

The general banking facilities were used more than projected as clients settled their invoices beyond the projected credit days.

Note 5 – Other losses

This relates to the disposal of a number of motor vehicles for which the residual book value was impaired and written off.

Note 6 - Impairment of financial assets

The company's increase in contract assets has led to a surge in the impairment of financial assets. Besides this the method used to calculate such impairment was revised during 2020 in line with IFRS 9 – Financial Instruments standards.

Note 7 - Financial assets at amortised cost and retained earnings

The group's retained earnings decreased significantly when compared to the original consolidated projections as it issued a dividend to the parent company, JD Holdings Ltd. The latter utilised the proceeds to make a loan repayment to one of its subsidiaries, resulting in a reduction in the group's financial assets at amortised costs.

Note 8 - Inventory and contract assets

As explained in note 1, in order for the company to be compliant with IFRS 15, it had to recognize an increase in contract assets (accrued revenue) and a decrease in work in progress. Thus resulting in a decrease in inventory.

Note 9 - Cash and cash equivalents

An explanation is provided in the cashflow variance analysis.

Note 10 - Trade and other payables and Tax

The group's trade and other payables have risen when compared to the original consolidated projections. This relates to amounts due to the government in 2020 for which the company has entered into a payment programme to settle the outstanding balances in phased payments.

Besides this, the group's operating arm, JD Operations Ltd, negotiated with some of its major suppliers to enter into an agreement to settle the outstanding balances in staggered monthly instalments.

Note 11 - Contract liabilities

Contract liabilities have decreased when compared to the projected figures. These relate to certain payments received on contracted projects which were classified as due to third party, until the works performed and paid for will have their economic benefit transferred to the contractor in order to be in line with IFRS 15.

Note 12 - Amortisation of bond issue costs

This is the amortisation charge on the bond issued to JD Capital plc.

Note 13 – Property, plant and equipment

The increased investment in property, plant and equipment, when compared to the figure projected relates to the purchase of particular machinery which was required in order to carry out certain projects.

Note 14 - Movement in amounts due from subsidiary and related company

This increase relates to the amount due by a related company for works done by JD Operations Ltd on the former's behalf.

UNQUOTE

By order of the board

Dr. Jesmond Manicaro Company Secretary