## **Company Announcement**

The following is a company announcement issued by Klikk Finance p.l.c. (the "Company") pursuant to Rule 4.11.03 and 4.11.12 of the Prospects Rules

#### Quote

The Company refers to the obligation which Prospects MTF Companies are subject to in terms of Rule 4.11.03 and Rule 4.11.12 relating to the publication of financial information as defined in Table 1 paragraph 3 and specifically the publication and dissemination via an announcement of Financial Sustainability Forecasts including management assumptions thereon ('FSFs'). The below copy of the FSFs, as approved by the Board of Directors, is based on the following assumptions:

### Revenues

The Klikk Group (Klikk Finance p.l.c, Klikk Code Ltd and Klikk Ltd) is expected to generate revenue of €8.7 million for the year ending 31 December 2024, on the basis that the Klikk Group will continue operating from its existing outlets to retail and corporate clients and factor in enhancements to the Group's e-commerce capabilities and growth from software development.

#### Direct costs

Direct costs comprise the purchase cost of the products sold and the associated transport cost. The projections are based on a gross profit margin of 16%, being based on historical trends and expected improvements.

### Administrative expenses

Administrative expenses consist primarily of payroll costs, directors' fees, marketing and distribution fees, admission fees, professional fees and other corporate and general overheads. Administrative expenses are based on historical trends and assumed to increase in line with inflation.

Depreciation is calculated using the straight-line method to allocate the cost of all items comprised within property, plant and equipment to their residual values over their estimated useful lives. The depreciation and amortisation line item also includes the amortisation of bond issue costs and the amortisation on the right of use asset as required under IFRS 16 – Leases.

#### Finance costs

Finance costs primarily relate to amounts due on the Klikk Group's loans with Bank of Valletta p.l.c. and the interest on the Bond and the notional interest recognized in relation to the lease payments in terms of IFRS 16.

#### **Taxation**

Current taxation is provided for at 35% of chargeable income for the period.



## Working capital

The Group's working capital mainly comprises of the net impact of trade receivables, inventory and trade payables and is based on historical trends.

## Sinking fund and bond-buy back

In accordance with the Company Admission Document, the Company set up a sinking fund to cover 100% of the value of the issued bonds until redemption date. In line with the treasury management policy, the sinking fund money are used to purchase bonds off the secondary market. For FY2024, total contributions to the sinking fund and repurchase of bonds are expected to be €200,000, in line with the requirements of the Company Admission Document.

Projected consolidated income statement for the year ending 31 December 2024

€000	
Sales	8,668
Cost of sales	(7,310)
Gross Profit	1,358
Administrative expenses	(863)
Marketing & advertising expenses	(60)
EBITDA	436
Depreciation and amortisation	(219)
Interest	(142)
Profit before tax	75
Tax expense	(38)
Profit after tax	38



## Projected consolidated statement of financial position as at 31 December 2024

€000	
Assets	
Non-current assets	
Propety, plant and equipment	129
Right of use	915
Intangible asset	463
Deferred taxation	289
Total non-current assets	1,795
Current assets	
Inventory	1,672
Trade and other recievables	714
Cash and cash equivalents	12
Total current assets	2,398
Total assets	4,193
Equity	
Share capital	350
Additional contributed capital	649
Retained earnings	(920)
Total capital & reserves	80
Liabilities	
Non-current liabilities	
Borrowings	1,362
Lease liability	862
Total non-current liabilities	2,225
Current liabilities	
Lease liability	147
Trade and other payables	1,738
Current tax liability	4
Total current liabilities	1,889
Total liabilities	4,114
Total equity and liabilities	4,193



# Projected consolidated statement of cash flows for the year ending 31 December 2024

€000	
Operating activities	
EBITDA	436
Working capital adjustments	(34)
Operating cash flow	401
Tax paid	(1)
Interest paid	(100)
Lease payments	(154)
Net cash generated from/(used in) operating activities	146
Investing activities	
Acquisition of property, plant and equipment	(41)
Acquisition of intangible assets	(9)
Net cash generated from/(used in) investing activities	(50)
Financing activities	
Repayment of bank loan	(53)
Repayment of bond	(275)
Changes in sinking fund	75
Net cash generated from/(used in) financing activities	(253)
Movement in cash and cash equivalents	(157)
Opening cash and cash equivalents	169
Closing cash and cash equivalents	12

Mikiel Calleja

Company Secretary

29 April, 2024

