

29th November, 2000

COMPANY ANNOUNCEMENT

QUOTE

The Board of Directors of Maltacom p.l.c. duly convened during Meeting No. 44 of the Company, held yesteday the 28th of November 2000, met, discussed and approved the Financial Statements for the period ended 30th September 2000.

An extract from the above mentioned statements, are hereby being attached.

Furthermore, the Board also approved that the Top Management Structure of the Maltacom Group be composed as follows:

Mr. Stephen Muscat - Group Chief Executive Officer
Mr. Joe Azzopardi - Group Chief Operations Officer

Mr. Edgar Borg - Group Finance Director
Eng. Joe Bugeja - Group Technical Director

Mr. John C. Saliba - Group Director Human Resources

and Administration)

Mrs. Ingrid Azzopardi - Group Director (Internal Audit)

<u>UNQUOTE</u>

Raymond Fava

Company Secretary

Maltacom p.l.c.

Statement of Results

For the period ended 30 September 2000

| | 9 Months 30.09.00 | 9 Months 30.09.99 | Year 31.12.99 |
|---|----------------------|----------------------|------------------|
| FINANCIAL HIGHLIGHTS | Lm000 | Lm000 | Lm000 |
| FINANCIAL HIGHLIGH 15 | | | |
| Turnover | 35,237 | 32,749 | 44,032 |
| Profit before Interest, Taxation, Depreciation and Amortisation | 16,134 | 14,232 | 19,585 |
| Profit before Taxation | 11,288 | 9,544 | 13,079 |
| Profit after Taxation | 7,758 | 6,704 | 8,508 |
| Total Assets | 98,425 | 82,571 | 82,914 |
| Shareholders' Funds | 45,628 | 38,709 | 40,513 |
| PROFIT AND LOSS ACCOUNT | | | |
| Тиглочег | 35,237 | 32,749 | 44,032 |
| Cost of Sales | (18,947) | (17,056) | (22,547 |
| Gross Margin | 16,290 | 15,693 | 21,485 |
| Administrative and Distribution Expenses | (5,783) | (6,579) | (9,055 |
| Other Operating Income Other Operating Charges | 640 (690) | 841 (811) | 919 |
| out opcialing charges | | <u> </u> | (1,140 |
| | (50) | 30 — | (221) |
| Operating Profit before Exceptional Item | 10,457 | 9,144 | 12,209 |
| Exceptional Item | 83 | 179 | 195 |
| Operating Profit | 10,540 | 9,323 | 12,404 |
| investment and Similar Income | 250 | 836 | 1,228 |
| Interest and Similar Charges | (834) | (917) | (1,185) |
| Equity Share of Associated Companies' Results | 1,334 | 354 | 702 |
| Scodwill on Consolidation | (2) | (52) | (70) |
| | 748 | 221 | 675 |
| Profit before Taxation | 11,258 | 9,544 | 13,079 |
| Faxation | (3,530) | (2,840) | (4,571) |
| Profit after Taxation | 7,758 | 6,704 | 8,508 |
| Earnings per Share | L=0.077 | Lm0.066 | Lm0.083 |
| | | | F116/7/07 |

Balance Sheet

For the period ended 30 September 2000

| | 9 Months 30.09.00 | 9 Months 30.09.99 | Year 31.12.99 |
|--|----------------------|----------------------|------------------|
| | Lm000 | Lm000 | Lm000 |
| ixed Assets | | | |
| tangible Assets | 698 | 902 | 749 |
| angible Assets | 55, 65 5 | 47,334 | 49,379 |
| nancial Assets | 5,102 | 3,981 | 4,195 |
| | 61,455 | 52,217 | 54.323 |
| ther Long-Term Assets | 2 400 | | |
| eferred Taxation | 2,109 | 1,912 | 1,544 |
| btors | 341 | 432 | 359 |
| | 63,905 | 54,561 | 56.226 |
| orrent Assets | | ****** | |
| ocks | 477 | 361 | 408 |
| ebtors | 29,067 | 25,649 | 24,796 |
| sh in Hand and at Bank | 4,976 | 2,000 | 1,484 |
| | 34,520 | 28,010 | 26.688 |
| The state of the s | ******** | | ******* |
| reditors: Amounts falling due ithin One Year | | | |
| DRITS | 2,394 | 2,394 | 2,383 |
| nk Overdrafts | 319 | 1,425 | 406 |
| editors | 27,505 | 19,430 | 19,757 |
| ation | 5,225 | 2,524 | 3.068 |
| | 35,443 | 25,773 | 25,614 |
| t Current (Liabilities)/Assets | (923) | 2,237 | 1,074 |
| ntal Assets less Current Liabilities | 62,982 | 56,798 | 57.300 |
| | uzpaz | 20,190 | 57.500 |
| reditors: Amounts falling due fter more than One Year | | | |
| odns | (13,514) | (13,499) | (13,067) |
| ovisions for Liabilities and Charges | | | |
| ovision for Restructuring | (3,840) | (4,590) | (3,720) |
| | 45,628 | 38,709 | 40,513 |
| | | | |
| | | | |
| pital and Reserves | 16 220 | 26 220 | 26 220 |
| iled Up Issued Share Capital ofit and Loss Account | 25,328 | 25,328 | 25,328 |
| ont and Loss Account her Reserves | 18,191 2 100 | 11,464 | 11,008 |
| EN 17030H 403 | 2,109 | 1,917 | 4,177 |
| | 45,628 | 38,709 | 40,513 |
| | | | |

This report has been extracted from the unaudited interim financial statements of the company which were approved by the Board of Directors on 28 November 2000. Comparative information for the year ended 31 December 1999 has been extracted from the audited financial statements for the year ended as at that date.

Statement of Changes in Equity

For the period ended 30 September 2000

| | Total | Called Up Insued Share Capital | Profit and Less Account | Special Reserve | Other Reserve | Dividend Payment Reserve |
|---|---------|--------------------------------------|-------------------------------|--------------------|------------------|--------------------------------|
| | Lm000 | Lm000 | Lm000 | Lm000 | ` Lm000 | Lm000 |
| At I January 1999 | 32,005 | 25,328 | 5.065 | 100 | 1.504 | |
| Profit for the Period | 6,704 | 2,226 | 6,704 | 108 | 1,504 | - |
| Transfers from Profit and Loss Account: | 0,704 | - | 0,704 | - | - | • |
| unrealised excesses on termination | | | | | | |
| benefits provision | | - | 102 | (102) | _ | _ |
| unrealised gains recognised in | | | | (, | | |
| connection with deferred taxation | • | • | (407) | | 407 | - |
| A. 20 C | 20 200 | 25 200 | ***** | _ | | PP-14- |
| At 30 September 1999 | 38,709 | 25,328 | 11,464 | 6 | 1,911 | - |
| | | | | - | | _ |
| At 1 January 2000 | 40,513 | 25,328 | 11,008 | 9 | 1,635 | 2,533 |
| Profit for the Period | 7,758 | • | 7,758 | - | • | • |
| Transfers from Profit and Loss Account: | | | | | | |
| unrealised excess on termination | | | | | | |
| benefits provision | • | - | 9 | (9) | - | - |
| unrealised gains recognised in | | | | | | |
| connection with deferred taxation | - | • | (474) | - | 474 | - |
| losses of subsidiary assumed upon | | | | | | |
| acquisition of minority interest | (110) | - | (110) | - | - | • |
| dividends declared and paid | (2,533) | • | - | - | • | (2,533) |
| At 30 September 2000 | 45,628 | 25,328 | 18,191 | | 2,109 | |
| - | | | | | | |



Cash Flow Statement

For the period ended 30 September 2000

| | 9 Months 30.09.00 | 9 Months 30.09.99 | Year 31.12.99 |
|---|----------------------|----------------------|------------------|
| | Lm000 | Lm000 | Lm000 |
| Cash Flows from Operating Activities | | • | |
| Profit before Taxation | 11,288 | 9,544 | 13,079 |
| Adjustments for: | • | | |
| Depreciation and Write Downs | 4,176 | 3,706 | 5,147 |
| Amortisation | 34 | 134 | 272 |
| Goodwill on Consolidation | 2 | 52 | 70 |
| Provision for Doubtful Debts | (21) | 409 | 67L |
| Interest Expense | 629 | 796 | 1,017 |
| Profit on Decommissioning or Disposal | | | - |
| of Tangible Fixed Assets | (325) | (242) | (70) |
| Investment Income and Interest Receivable | (223) | (833) | (1,220) |
| Provision for Restructuring | (83) | (179) | (195) |
| Share of Subsidiary and Associated | | | |
| Companies' Results | (1,334) | (354) | (702) |
| Provision for Exchange Fluctuations | 82 | 17 | 24 |
| Provision for Obsolescence of Stocks | 15 | 17 | 16 |
| Provision for Tangible Fixed Assets | | | |
| Awaiting Repair | 1 | 125 | 5 |
| Operating Profit before Working | ******** | | ******* |
| Capital Changes | 14,241 | 13,192 | 18,114 |
| (Increase)/Decrease in Stocks | (778) | 101 | 40 |
| (Increase)/Decrease in Debtors | (2,267) | 2,724 | 3,665 |
| Increase/(Decrease) in Creditors | 4.506 | 315 | (1,891) |
| Settlement of Restructuring Costs | (680) | (1,578) | (1,723) |
| Movement in Group Companies' Balances | (516) | 54 | 228 |
| Cash Generated from Operations | 14,506 | 14.808 | 18,433 |
| Interest Received | 113 | 61 | 90 |
| Interest Paid on Bank Overdrafts | (14) | (25) | (33) |
| Tax Paid | (1 ,310) | (3,557) | (4,167) |
| 100 1 600 | (1,514) | (1227) | (4,107) |
| Net Cash from Operating Activities | 13,295 | 11,287 | 14,323 |
| Cash Flows from Investing Activities | | | |
| Payments to Acquire Intangible Fixed Assets | (284) | (47) | (41) |
| Payments to Acquire Tangible Fixed Assets | (6,798) | (6,066) | (8,004) |
| Payments to Acquire Financial Fixed Assets | (91) | (93) | (220) |
| Receipts from Disposal of Tangible Fixed Assets | 2 | 4 | 15 |
| Amounts Advanced to Group Companies | - | (37) | (7) |
| Repayment of Amounts Advanced to Group Undertakings | - | ΪΪ | |
| Income from Investments | 323 | 585 | 655 |
| Net Cash used in Investing Activities | (6,848) | (5.642) | (7,602) |
| Take Amine stant ar treasure tonce there. | (0,010) | (5,643) | (7,502) |
| carried forward | 6,447 | 5,644 | 6,721 |

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Cash Flow Statement

For the period ended 30 September 2000

| | 9 Months 30.09.00 | 9 Months 30.09.99 | Year 31.12.99 |
|---|----------------------|----------------------|------------------|
| | Lm000 | Lm000 | Lm000 |
| Cash Flows from Operating Activities | | • | |
| Profit before Taxation | 11,288 | 9,544 | 13,079 |
| Adjustments for: | • | | |
| Depreciation and Write Downs | 4,176 | 3,706 | 5,147 |
| Amortisation | 34 | 134 | 272 |
| Goodwill on Consolidation | 2 | 52 | 70 |
| Provision for Doubtful Debts | (21) | 409 | 67L |
| Interest Expense | 629 | 796 | 1,017 |
| Profit on Decommissioning or Disposal | | | - |
| of Tangible Fixed Assets | (325) | (242) | (70) |
| Investment Income and Interest Receivable | (223) | (833) | (1,220) |
| Provision for Restructuring | (83) | (179) | (195) |
| Share of Subsidiary and Associated | | | |
| Companies' Results | (1,334) | (354) | (702) |
| Provision for Exchange Fluctuations | 82 | 17 | 24 |
| Provision for Obsolescence of Stocks | 15 | 17 | 16 |
| Provision for Tangible Fixed Assets | | | |
| Awaiting Repair | 1 | 125 | 5 |
| Operating Profit before Working | ******** | | ******* |
| Capital Changes | 14,241 | 13,192 | 18,114 |
| (Increase)/Decrease in Stocks | (778) | 101 | 40 |
| (Increase)/Decrease in Debtors | (2,267) | 2,724 | 3,665 |
| Increase/(Decrease) in Creditors | 4.506 | 315 | (1,891) |
| Settlement of Restructuring Costs | (680) | (1,578) | (1,723) |
| Movement in Group Companies' Balances | (516) | 54 | 228 |
| Cash Generated from Operations | 14,506 | 14.808 | 18,433 |
| Interest Received | 113 | 61 | 90 |
| Interest Paid on Bank Overdrafts | (14) | (25) | (33) |
| Tax Paid | (1 ,310) | (3,557) | (4,167) |
| 100 1 600 | (1,514) | (1227) | (4,107) |
| Net Cash from Operating Activities | 13,295 | 11,287 | 14,323 |
| Cash Flows from Investing Activities | | | |
| Payments to Acquire Intangible Fixed Assets | (284) | (47) | (41) |
| Payments to Acquire Tangible Fixed Assets | (6,798) | (6,066) | (8,004) |
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| Receipts from Disposal of Tangible Fixed Assets | 2 | 4 | 15 |
| Amounts Advanced to Group Companies | - | (37) | (7) |
| Repayment of Amounts Advanced to Group Undertakings | - | ΪΪ | |
| Income from Investments | 323 | 585 | 655 |
| Net Cash used in Investing Activities | (6,848) | (5.642) | (7,602) |
| Take Amine stant ar treasure tonce there. | (0,010) | (5,643) | (7,502) |
| carried forward | 6,447 | 5,644 | 6,721 |

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|---|----------------------|----------------------|------------------|
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| Cash Flows from Operating Activities | | • | |
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| Adjustments for: | • | | |
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| carried forward | 6,447 | 5,644 | 6,721 |

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Explanatory Notes

For the period ended 30 September 2000

6 Changes in Contingent Liabilities

The Company has guaranteed banking facilities granted to Mobisle Communications Limited, Terranet Limited, Telepage Limited and Datatrak Systems Limited amounting to Lm12,000,000, Lm150,000, Lm336,451 and Lm895,850 respectively.

7 Capital Commitments

Commitments at the balance sheet date for the acquisition of property, plant and equipment and financial assets amounted to Lm16.2 million.



Explanatory Notes

For the period ended 30 September 2000

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