

9<sup>th</sup> April, 2003

## **COMPANY ANNOUNCEMENT**

### **QUOTE**

The Board of Directors of Maltacom p.l.c. has yesterday, the 8<sup>th</sup> April 2003, met, discussed and resolved that the Financial Statements for the year ended 31<sup>st</sup> December 2002, be submitted for the approval of the Shareholders at the forthcoming Fifth Annual General Meeting of the Company. In terms of Bye-Law 6.05.06 of the Malta Stock Exchange and Bye-Law 23.64 of the London Stock Exchange, an extract from the above mentioned Financial Statements (preliminary statement of results), is hereto being attached.

The Board is also proposing that the Annual General Meeting approves the payment of a Net Dividend of Lm0.03c7 (three cents seven mills) per Share, [after taxation] to all shareholders of Maltacom p.l.c. registered at the closure of business on the 21<sup>st</sup> April, 2003. The dividend is being declared out of the Accumulated Profits, as at 31<sup>st</sup> December, 2000, when the Company had a Tax Rate of 30% and out of Exempt Profits generated during 2002 in terms of sub-article 1 of article 9 of the Business Promotion Act.

At the said Meeting, the Board also fixed the 21<sup>st</sup> April 2003, as the "Record Date", and hence, the Shareholders on the Company's Register, at the Central Securities Depository of the Malta Stock Exchange, following closing of business on the 21<sup>st</sup> April 2003:

- i) will receive notice of, and will be entitled to attend and to vote at the forthcoming Fifth Annual General Meeting of the Company, and
- ii) will be paid the Dividend as approved by the Annual General Meeting.

Moreover, the Board also decided that the said Annual General Meeting shall be held on the 16<sup>th</sup> of May 2003 at 10.00hours, at the Hilton Malta Conference Centre, St.Julians, Malta.

Copies of the Annual Report, including Financial Statements and Accounts will be made available by Friday, the 25<sup>th</sup> of April 2003, from the Company Secretary, Maltacom p.l.c , G.P.O. Box 175, Marsa.

#### **UNQUOTE**

Raymond Fava Company Secretary

Ray Fara

# Maltacom p.l.c.

# Preliminary Statement of Group Results and State of Affairs

At and for the Year Ended 31 December 2002

	20	2002		2001	
FINANCIAL HIGHLIGHTS	Lm000	€000	Lm000	€000	
Turnover	54,580	130,419	50,752	121,272	
Profit before Taxation	13,484	32,220	13,126	31,364	
Profit for the Year	9,633	23,018	9,337	22,310	
Total Assets	126,667	302,671	113,140	270,347	
Shareholders' Funds	68,652	164,044	62,261	148,771	
PROFIT AND LOSS ACCOUNT					
Turnover	54,580	130,419	50,752	121,272	
Cost of Sales	(29,271)	(69,943)	(26,443)	(63,186)	
Gross Margin	25,309	60,476	24,309	58,086	
Administrative and Distribution Expenses	(11,284)	(26,963)	(11,446)	(27,350)	
Other Operating Income Other Operating Charges	719 (1,066)	1,718 (2,547)	1,616 (1,365)	3,861 (3,262)	
	(347)	(829)	251	599	
Operating Profit before Exceptional Items	13,678	32,684	13,114	31,335	
Exceptional Items	635	1,517	942	2,251	
Operating Profit	14,313	34,201	14,056	33,586	
Investment and Similar Income Interest and Similar Charges Equity Share of Associated Undertakings' Results	781 (1,471) (139)	1,866 (3,515) (332)	862 (1,373) (419)	2,060 (3,281) (1,001)	
	(829)	(1,981)	(930)	(2,222)	
Profit before Taxation	13,484	32,220	13,126	31,364	
Taxation	(3,851)	(9,202)	(3,789)	(9,054)	
Profit for the Year	9,633	23,018 =====	9,337 =====	22,310 =====	
Earnings per Share	9c5	22c7	9c2	22c0	

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BALANCE SHEET					
		2002		2001	
		Lm000	€000	Lm000	€000
Fixed Assets					
Intangible Assets		768	1,835	768	1,835
Tangible Assets		75,684	180,847	72,381	172,954
Financial Assets		2,934	7,011	3,017	7,209
		79,386	189,693	76,166	181,998
Other Long-Term Assets		2.002	7.247	2.274	5 (2)
Deferred Taxation		3,083	7,367	2,274	5,434
Debtors		1,157	2,765	2,129	5,087
		83,626	199,825	80,569	192,519
Current Assets					
Stocks		1,700	4,062	1,829	4,370
Debtors		35,095	83,859	25,554	61,061
Current Investments		2,626	6,275	2,626	6,275
Cash in Hand and at Bank		3,620	8,650	2,562	6,122
		43,041	102,846	32,571	77,828
Cuaditana Amaunta fallina dua					
Creditors: Amounts falling due within One Year					
Bank Loans		2,394	5,720	2,397	5,728
Other Bank Borrowings		13,462	32,167	1,904	4,549
Creditors		24,103	57,594	24,212	57,855
Taxation		67	161	668	1,596
		40,026	95,642	29,181	69,728
Net Current Assets		3,015	7,204	3,390	8,100
<b>Total Assets less Current Liabilities</b>		86,641	207,029	92.050	200,619
Total Assets less Current Liabilities		00,041	207,029	83,959	200,019
Creditors: Amounts falling due					
after more than One Year					
Bank Loans		17,989	42,985	20,318	48,550
Provisions for Liabilities and Charges					
Provision for Restructuring		-	-	1,380	3,298
		(9.653	164.044	(2.261	140.771
		68,652 =====	164,044 =====	62,261 =====	148,771
		=====	=====	=====	=====
Capital and Reserves					
Called Up Issued Share Capital	25,328	60,521	25,328	60,521	
Profit and Loss Account	•	36,425	87,038	31,385	74,994
Other Reserves		6,899	16,485	5,548	13,256
		68,652	164,044	62,261	148,771
		=====	=====	=====	=====

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STATEMENT OF CHANGES IN EQUITY

	Total	Called Up Issued Share Capital	Profit and Loss Account	Other Reserve	Revaluation Reserve	Dividend Payment Reserve
	Lm000	Lm000	Lm000	Lm000	Lm000	Lm000
At 1 January 2001	54,986	25,328	22,950	1,584	2,085	3,039
Profit for the Year	9,337	-	9,337	-	-	-
Dividends Paid	(3,039)	-	-	-	-	(3,039)
Surplus on Revaluation	977	-	-	-	977	-
Transfers from/to Profit and Loss Account:						
<ul><li>reversal of unrealised gains</li></ul>						
recognised in prior years	-	-	(722)	722	-	-
transfer from revaluation						
reserve upon transfer of tangible						
fixed assets on finance lease	-	-	3,062	-	(3,062)	-
<ul> <li>dividends proposed for approval</li> </ul>						
by General Meeting	-	-	(3,242)	-	-	3,242
At 1 January 2002	62,261	25,328	31,385	2,306		3,242
Profit for the Year	9,633		9,633	-,500	_	
Dividends Paid	(3,242)	_	-	_	_	(3,242)
Transfers from Profit and Loss	(=,= :=)					(-,)
Account:						
unrealised gains recognised	_	_	(845)	845	_	_
dividends proposed for approval			()			
by General Meeting	_	_	(3,748)	_	_	3,748
.,						
At 31 December 2002	68,652	25,328	36,425	3,151	-	3,748
	=====	=====	=====	====	====	====
At 31 December 2002 (€000)	164,044	60,521	87,038	7,529	-	8,956
	=====	=====	=====	====	====	====
At 31 December 2001 (€000)	148,771	60,521	74,994	5,509	_	7,747
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Cash Flows from Operating Activities   Profit before Taxation   13,484   32,220   13,126   3   3   3   3   3   2   2   2   3   3	€000 31,364 2,841 (215)
Lm000	31,364 2,841
Cash Flows from Operating Activities   Profit before Taxation   13,484   32,220   13,126   3   3   3,484   32,220   13,126   3   3   3,484   32,220   13,126   3   3   3,484   32,220   13,126   3   3   3,484   32,220   33,126   3   3,484   32,220   33,126   3   3,282   3   3,314   3,189   3,320   3,314   3,189   3,314   3,381   3,3	31,364 2,841
Profit before Taxation	2,841
Adjustments for:  Depreciation, Amortisation and Write Downs Interest Expense Interest Interest Interest Interest Interest Interest Interest Interest Paid on Bank Overdrafts Interest Paid no Bank Overdrafts Interest Paid on Bank Overdrafts Interest Paid o	2,841
Depreciation Amortisation and Write Downs   8,529   20,380   7,553   18,048   Interest Expense   1,303   3,114   1,189   Investment Income and Interest Receivable   (641) (1,531)   (861)   (2,058)   (2,058)   (2,058)   (3,068)   (2,058)   (4,001)   (4,001)   (4,366)   (4,001)   (4,366)   (4,001)   (4,366)   (4,001)   (4,366)   (4,001)   (4,366)   (4,001)   (4,00	
Interest Expense	
Investment Income and Interest Receivable   (641) (1,531) (861) (2,058)	
Share of Associated Undertakings' Results   139   332   419   1,001     Net Loss'(Gain) Arising on Decommissioning or Disposal of Tangible Fixed Assets and Transactions in Financial     Fixed Assets and Transactions in Financial     Fixed Assets and Transactions in Financial     Fixed Assets and Write Offs   1,447   3,458   1,415   3,381     Exceptional Gains   (635)   (1,517)   (942)   (1,517)     Liabilities Written Back   (2)     Operating Profit before Working   Capital Changes   23,627   56,458   21,807   55     Increase in Stocks   (1150)   (358)   (521)   (0,138)     Increase in Debtors   (11,558)   (27,618)   (1,138)   (1,138)     Increase in Debtors   (11,558)   (27,618)   (1,138)   (1,138)     Increase in Debtors   1,263   3,014   (1,791)   (1,991)   (1,991)   (1,991)     Movement in Group Undertakings' Balances   1,386   3,312   (1,993)   (2,612)     Settlement of Restructuring Costs   (785)   (1,876)   (1,213)   (1,213)     Interest Received   20   48   111     Interest Received   20   48   111     Interest Paid on Bank Overdrafts   (1911)   (456)   (15)     Net Taxation Paid   (5,061)   (12,093)   (4,396)   (1,110)     Input VAT Credit Received   200   478   158     Net Cash from Operating Activities   8,751   20,909   11,909   2     Cash Flows from Investing Activities   200   (16)   (38)     Payments to Acquire Intangible Fixed Assets   (21)   (50)   (16)   (38)     Payments to Acquire Intangible Fixed Assets   (13,955)   (33,345)   (15,554)   (36,688)	(215)
Net Loss/(Gain) Arising on Decommissioning or Disposal of Tangible Fixed Assets and Transactions in Financial Transac	(215)
Tangible Fixed Assets 1 1 2 (90) Net Increase in Provisions and Write Offs 1,447 3,458 1,415 3,381 Exceptional Gains (635) (1,517) (942) (1,517) (942) (1,517) (942) (1,517) (	(215)
Fixed Assets   1	(215)
Net Increase in Provisions and Write Offs         1,447         3,458         1,415         3,381           Exceptional Gains         (635)         (1,517)         (942)         (           Liabilities Written Back         -         -         -         (2)           Operating Profit before Working         Capital Changes         23,627         56,458         21,807         5           Increase in Stocks         (150)         (358)         (521)         (           Increase in Debtors         (11,558)         (27,618)         (1,138)         (           Increase (Decrease) in Creditors         1,263         3,014         (1,791)         (           Movement in Group Undertakings' Balances         1,386         3,312         (1093)         (2,612)           Settlement of Restructuring Costs         (785)         (1,876)         (1,213)         (           Cash Generated from Operations         13,783         32,2932         16,051         3           Interest Received         20         48         111           Interest Paid on Bank Overdrafts         (191)         (456)         (15)           Net Taxation Paid         (5,061)         (12,093)         (4,396)         (1           Input VAT Credit Received <td></td>	
Capital Profit before Working   Capital Changes   Capital Change	. /
Operating Profit before Working         Capital Changes         23,627         56,458         21,807         5           Increase in Stocks         (150)         (358)         (521)         (6           Increase in Debtors         (11,558)         (27,618)         (1,138)         (1,138)         (1,138)         (1,138)         (1,1791)	(2,251)
Increase in Stocks   (150) (358) (521) (   Increase in Debtors   (11,558) (27,618) (1,138) (   Increase in Debtors   (11,558) (27,618) (1,138) (   Increase in Debtors   1,263   3,014 (1,791) (   Increase in Debtors   1,263   3,014 (1,791) (   Increase in Group Undertakings' Balances   1,386   3,312 (1,093) (2,612)	(5)
Increase in Stocks   (150) (358) (521) (   Increase in Debtors   (11,558) (27,618) (1,138) (   Increase in Debtors   (11,558) (27,618) (1,138) (   Increase in Debtors   1,263   3,014 (1,791) (   Increase in Debtors   1,263   3,014 (1,791) (   Increase in Group Undertakings' Balances   1,386   3,312 (1,093) (2,612)	52,106
Increase in Debtors	(1,245)
Increase (Decrease) in Creditors	(2,719)
Movement in Group Undertakings' Balances   1,386   3,312   (1,093)   (2,612)     Settlement of Restructuring Costs   (785)   (1,876)   (1,213)   (1,213)   (1,213)     Cash Generated from Operations   13,783   32,932   16,051   3   Interest Received   20   48   111     Interest Paid on Bank Overdrafts   (191)   (456)   (15)     Net Taxation Paid   (5,061)   (12,093)   (4,396)   (1,213)     Input VAT Credit Received   200   478   158     Input VAT Credit Received   200   478   158     Input VAT Credit Received   200   478   158     Cash Flows from Investing Activities   8,751   20,909   11,909   2   Cash Flows from Investing Activities   200   (16)   (38)     Payments to Acquire Intangible Fixed Assets   (21)   (50)   (15)   (36,688)     Cash Flows from Investing Activities   (13,955)   (33,345)   (15,354)   (36,688)	(4,279)
Settlement of Restructuring Costs       (785)       (1,876)       (1,213)       (1,051)	(1,2//)
Cash Generated from Operations       13,783       32,932       16,051       3         Interest Received       20       48       111         Interest Paid on Bank Overdrafts       (191)       (456)       (15)         Net Taxation Paid       (5,061)       (12,093)       (4,396)       (1         Input VAT Credit Received       200       478       158         Net Cash from Operating Activities       8,751       20,909       11,909       2         Cash Flows from Investing Activities         Payments to Acquire Intangible Fixed Assets       (21)       (50)       (16)       (38)         Payments to Acquire Tangible Fixed Assets       (13,955)       (33,345)       (15,354)       (36,688)	(2,898)
Interest Received   20   48   111   Interest Paid on Bank Overdrafts   (191)   (456)   (15)   (15)   (191)   (456)   (15)   (191)   (456)   (15)   (191)   (1993)	
Interest Paid on Bank Overdrafts   (191)   (456)   (15)     Net Taxation Paid   (5,061)   (12,093)   (4,396)   (1   Input VAT Credit Received   200   478   158     Net Cash from Operating Activities   8,751   20,909   11,909   2   Cash Flows from Investing Activities     Payments to Acquire Intangible Fixed Assets   (21)   (50)   (16)   (38)     Payments to Acquire Tangible Fixed Assets   (13,955)   (33,345)   (15,354)   (36,688)	38,353
Net Taxation Paid   (5,061) (12,093) (4,396) (12,093) (4,396) (12,093) (4,396) (12,093) (4,396) (13,096) (13,	265
Input VAT Credit Received         200         478         158           Net Cash from Operating Activities         8,751         20,909         11,909         2           Cash Flows from Investing Activities         20,000         (16)         (38)           Payments to Acquire Intangible Fixed Assets         (21)         (50)         (16)         (38)           Payments to Acquire Tangible Fixed Assets         (13,955)         (33,345)         (15,354)         (36,688)	(36)
Net Cash from Operating Activities       8,751       20,909       11,909       2         Cash Flows from Investing Activities       Payments to Acquire Intangible Fixed Assets       (21)       (50)       (16)       (38)         Payments to Acquire Tangible Fixed Assets       (13,955)       (33,345)       (15,354)       (36,688)	10,504)
Cash Flows from Investing Activities         Payments to Acquire Intangible Fixed Assets       (21) (50) (16) (38)         Payments to Acquire Tangible Fixed Assets       (13,955) (33,345) (15,354) (36,688)	378
Payments to Acquire Intangible Fixed Assets         (21)         (50)         (16)         (38)           Payments to Acquire Tangible Fixed Assets         (13,955)         (33,345)         (15,354)         (36,688)	28,456
Payments to Acquire Intangible Fixed Assets         (21)         (50)         (16)         (38)           Payments to Acquire Tangible Fixed Assets         (13,955)         (33,345)         (15,354)         (36,688)	
Payments to Acquire Tangible Fixed Assets (13,955) (33,345) (15,354) (36,688)	
• • • • • • • • • • • • • • • • • • • •	
Receipts from Disposal of Financial Fixed Assets - 199 476	
Dividends Rec eived 400 956 -	-
Repayments of Amounts Advanced to Third Parties - 2	5
	1,245
Input VAT Credit Received 85	203
Net Cash used in Investing Activities (13,572) (32,429) (14,496) (3	34,637)
Cash Flows from Financing Activities	
	16,177
	(5,689)
Dividends Paid (2,269) (5,422) (2,128)	(5,085)
Loan Interest Paid (1,168) (2,791) (1,109)	(2,650)
Net Cash (used in)/from Financing Activities (5,618) (13,424) 1,152	2,753
Effect of Exchange Rate Changes on Cash and	
Cash Equivalents (18) (43) (4)	(10)
Net Decrease in Cash and Cash Equivalents (10,457) (24,987) (1,439)	(3,438)
Cash and Cash Equivalents at Begin ning of Year 615 1,470 2,097 5,011	
Cash and Cash Equivalents at End of Year (9,842) (23,517) 658	1,573

# **Review of Group Operations**

31 December 2002

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#### **Review of Group Operations**

#### Introduction

The financial information has been extracted from Maltacom p.l.c.'s audited consolidated financial statements, for the years ended 31 December 2002 and 2001. These figures are being published in terms of the bye-laws of the Malta Stock Exchange, and the Listing Rules of the London Stock Exchange, and have been drawn up in accordance with International Financial Reporting Standards and the accounting policies adopted by the Group.

#### **Performance**

The Maltacom Group has recorded a profit for the year before taxation amounting to Lm13.5 million (€3.2 million) (2001: Lm13.1 million (€31.4 million)). This represents a return of 20.6% (2001: 22.4%) on the average shareholders' funds and of 11.2% (2001: 12.0%) on the average total assets employed. Earnings per share for the year amounted to 9c5 (€0.227) (2001: 9c2 (€0.220)).

The gross margin for the year amounted to Lm25.3 million ( $\leq$ 60.5 million) (2001: Lm24.3 million ( $\leq$ 58.1 million)), equivalent to 46.4% (2001: 47.9%) of total revenues. Net operating costs amounted to Lm40.3 million ( $\leq$ 6.2 million) (2001: Lm36.7 million ( $\leq$ 87.7 million)) and mainly represent interconnection, labour, foreign administration charges and depreciation. The tax expense for the year amounted to Lm3.9 million ( $\leq$ 9.2 million) (2001: Lm3.8 million ( $\leq$ 9.1 million)) and represents an effective tax rate of 28.6% (2001: 28.9%).

A dividend of 3c7 ( $\leq 0.088$ ) (2001: 3c2 ( $\leq 0.076$ )) per share net of taxation is proposed for the year under review and, if approved, is payable on the 30<sup>th</sup> May 2003.

#### **Balance Sheet**

Group total assets at balance sheet date stood at Lm126.7 million (€302.7 million) (2001: Lm113.1 million (€270.3 million)). Loans by financial institutions amounted to Lm20.4 million (€48.7 million) (2001: Lm22.7 million) and finance 24.4% (2001: 28.2%) of the Group's fixed assets.

Debtors, net of provisions for doubtful debts, amounted to Lm36.3 million ( $\lessapprox$ 86.6 million) (2001: Lm27.7 million ( $\lessapprox$ 66.1 million)). Of these, 67.5% (2001: 72.2%) represent amounts receivable in respect of services rendered and goods sold by the Group. The Group's trade and capital creditors at the end of the year amounted to Lm14.5 million ( $\lessapprox$ 34.7 million) (2001: Lm16.1 million ( $\lessapprox$ 38.5 million)).

Shareholders' funds amounted to Lm68.7 million (€164.0 million) (2001: Lm62.3 million (€148.8 million)). They finance 54.2% (2001: 55.0%) of the Group's total assets. The Group's net asset value per share stands at Lm0.678 (€1.62) (2001: Lm0.615 (€1.47)).

# Share Register Information as at 31 December 2002

	% Interest in the Company
Mr S Muscat	0.026
Mr I Pellicano	0.003
Mr J A Ellul Vincenti	0.002
Mr P J Baldacchino	0.001
Mr M Grech	0.001

#### **Shareholders**

(a) The shareholders holding in excess of 3% of the equity share capital as shown in the Company's Register of Shareholders as at the close of business on 31 December 2002 were:

	Number of Ordinary Shares	Percentage Held (%)
Government of Malta HSBC Bank Malta p.l.c. as custodian for the depositary	60,786,288	60.0
(Bank of New York)	3,453,678	3.4
Maltacom Employees' Foundation	3,039,315	3.0

(b) As at 31 December 2002, the Company's issued share capital, which consists of ordinary shares with equal voting rights attached, was held by 8,422 shareholders as follows:

Range	Shareholders
1 - 500	1,232
501 - 1000	1,631
1001 - 5000	4,848
5000 and over	711
	8,422
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### **Source of Information**

The financial information contained herein have been extracted from the audited consolidated financial statements of the Company, which financial statements were approved by the Board of Directors on 8<sup>th</sup> April 2003 are to be laid before the members in the general meeting on the 16<sup>th</sup> May 2003.

Raymond Fava
Company Secretary

Spencer Hill Marsa

Tel: (+356) 21 24 8299