# COMPANY ANNOUNCEMENT 

## QUOTE

The Board of Directors of Maltacom p.l.c. duly convened for Meeting Number 103 of the Company, held on the $21^{\text {st }}$ of August, 2003, met, discussed and approved the Financial Statements for the period ended $30^{\text {th }}$ of June, 2003.

## UNQUOTE



Raymond Fava
Company Secretary

## Maltacom p.l.c.

## Preliminary Statement of Group Results and State of Affairs

At and For the Period Ended 30 June 2003

|  | $\begin{gathered} \text { 6 Months } \\ \text { 30.06.03 } \end{gathered}$ | $\begin{gathered} 6 \text { Months } \\ \text { 30.06.02 } \end{gathered}$ | $\begin{gathered} \text { Year } \\ \text { 31.12.02 } \end{gathered}$ |
| :---: | :---: | :---: | :---: |
|  | Lm000 | Lm000 | Lm000 |
| FINANCIAL HIGHLIGHTS |  |  |  |
| Turnover | 27,014 | 25,953 | 54,580 |
| Profit before Taxation | 4,927 | 5,745 | 13,484 |
| Profit for the Period | 3,266 | 3,754 | 9,633 |
| Total Assets | 125,736 | 118,867 | 126,667 |
| Shareholders' Funds | 68,170 | 62,773 | 68,652 |
| PROFIT AND LOSS ACCOUNT |  |  |  |
| Turnover | 27,014 | 25,953 | 54,580 |
| Cost of Sales | $(13,952)$ | $(14,534)$ | $(29,271)$ |
| Gross Margin | 13,062 | 11,419 | 25,309 |
| Administrative and Distribution Expenses | $(5,094)$ | $(5,940)$ | $(11,284)$ |
| Other Operating Income Other Operating Charges | $\begin{gathered} 101 \\ (362) \end{gathered}$ | $\begin{gathered} 564 \\ (387) \end{gathered}$ | $\begin{gathered} 719 \\ (1,066) \end{gathered}$ |
|  |  | 177 | (347) |
| Operating Profit before Exceptional Items | 7,707 | 5,656 | 13,678 |
| Exceptional Items | $(2,279)$ | 180 | 635 |
| Operating Profit | 5,428 | 5,836 | 14,313 |
| Investment and Similar Income | 320 | 629 | 781 |
| Interest and Similar Charges | (742) | (632) | $(1,471)$ |
| Equity Share of Associated Undertakings' Results | (79) | (88) | (139) |
|  | (501) |  | (829) |
| Profit before Taxation | 4,927 | 5,745 | 13,484 |
| Taxation | $(1,661)$ | $(1,991)$ | $(3,851)$ |
| Profit for the Period | 3,266 | 3,754 | 9,633 |
| Earnings per Share | 3 c 2 | 3 c 7 | 9c5 |

## BALANCE SHEET

| BALANCE SHEET | 30.06.03 | 30.06.02 | 31.12.02 |
| :---: | :---: | :---: | :---: |
|  | Lm000 | Lm000 | Lm000 |
| Fixed Assets |  |  |  |
| Intangible Assets | 738 | 742 | 768 |
| Tangible Assets | 76,674 | 75,649 | 75,684 |
| Financial Assets | 2,879 | 2,949 | 2,934 |
|  | 80,291 | 79,340 | 79,386 |
| Other Long-Term Assets |  |  |  |
| Deferred Taxation | 3,435 | 2,282 | 3,083 |
| Debtors | - | 1,157 | 1,157 |
|  | 83,726 | 82,779 | 83,626 |
| Current Assets |  |  |  |
| Stocks | 2,066 | 1,938 | 1,700 |
| Debtors | 34,023 | 29,923 | 35,095 |
| Current Investment | 2,626 | 2,626 | 2,626 |
| Cash in Hand and at Bank | 3,295 | 1,601 | 3,620 |
|  | 42,010 | 36,088 | 43,041 |
| Creditors: Amounts falling due within One Year |  |  |  |
| Bank Loans | 4,794 | 2,394 | 2,394 |
| Other Bank Borrowings | 8,743 | 9,053 | 13,462 |
| Creditors | 28,093 | 22,556 | 24,103 |
| Taxation | 1,541 | 2,002 | 67 |
|  | 43,171 | 36,005 | 40,026 |
| Net Current (Liabilities)/Assets | $(1,161)$ | 83 | 3,015 |
| Total Assets less Current Liabilities | 82,565 | 82,862 | 86,641 |
| Creditors: Amounts falling due after more than One Year |  |  |  |
| Bank Loans | 14,395 | 19,114 | 17,989 |
| Provisions for Liabilities and Charges |  |  |  |
| Provision for Restructuring | - | 975 | - |
|  | 68,170 | 62,773 | 68,652 |
| Capital and Reserves |  |  |  |
| Called Up Issued Share Capital | 25,328 | 25,328 | 25,328 |
| Profit and Loss Account | 38,912 | 34,957 | 36,425 |
| Other Reserves | 3,930 | 2,488 | 6,899 |
|  | 68,170 | 62,773 | 68,652 |

This report has been extracted from the unaudited interim financial statements of the company which were approved by the Board of Directors on 21 August 2003. Comparative information for the year ended 31 December 2002 has been extracted from the audited financial statements for the year ended as at that date.

## STATEMENT OF CHANGES IN EQUITY

|  | Total | Called Up Issued Share Capital | Profit and Loss Account | Other <br> Reserve | Dividend <br> Payment <br> Reserve |
| :---: | :---: | :---: | :---: | :---: | :---: |
|  | Lm000 | Lm000 | Lm000 | Lm000 | Lm000 |
| At 1 January 2002 | 62,261 | 25,328 | 31,385 | 2,306 | 3,242 |
| Profit for the Period | 3,754 | - | 3,754 | - | - |
| Dividend approved by General Meeting | $(3,242)$ | - | - | - | $(3,242)$ |
| Transfer from Profit and Loss Account: unrealised gains | - | - | (182) | 182 | - |
| At 30.06.02 | 62,773 | 25,328 | 34,957 | 2,488 |  |
| Profit for the Period | 5,879 | - | 5,879 | - | - |
| Dividend proposed for approval by General Meeting | - | - | $(3,748)$ | - | 3,748 |
| Transfer from Profit and Loss Account: |  |  |  |  |  |
| - unrealised gains | - | - | (663) | 663 | - |
| At 1 January 2003 | 68,652 | 25,328 | 36,425 | 3,151 | 3,748 |
| Profit for the Period | 3,266 | - | 3,266 | - | - |
| Dividend approved by General Meeting | $(3,748)$ | - | - | - | $(3,748)$ |
| Transfer from Profit and Loss Account: unrealised gains | - | - | (779) | 779 | - |
| At 30 June 2003 | 68,170 | 25,328 | 38,912 | 3,930 | - |

## CASH FLOW STATEMENT

| CASH | $\begin{gathered} 6 \text { Months } \\ \text { 30.06.03 } \end{gathered}$ | $\begin{aligned} & \text { 6 Months } \\ & \text { 30.06.02 } \end{aligned}$ | $\begin{gathered} \text { Year } \\ \text { 31.12.02 } \end{gathered}$ |
| :---: | :---: | :---: | :---: |
|  | Lm000 | Lm000 | Lm000 |
| Cash Flows from Operating Activities |  |  |  |
| Profit before Taxation | 4,927 | 5,745 | 13,484 |
| Adjustments for: |  |  |  |
| Depreciation, Amortisation and Write Downs | 4,577 | 4,292 | 8,529 |
| Interest Expense | 623 | 570 | 1,303 |
| Investment Income and Interest Receivable | (320) | (628) | (641) |
| Share of Associated Undertakings' Results | 79 | 88 | 139 |
| Net Gain Arising on Decommissioning or Disposal of Tangible Fixed Assets and Transactions in Financial |  |  |  |
| Fixed Assets | (1) | (1) | 1 |
| Net Increase in Provisions | 249 | 169 | 1,447 |
| Exceptional Loss/(Gain) | 2,279 | (180) | (635) |
| Operating Profit before Working Capital Changes | 12,413 | 10,055 | 23,627 |
| Increase in Stocks | (452) | (137) | (150) |
| Decrease/(Increase) in Debtors | 1,211 | $(4,037)$ | $(11,558)$ |
| Increase in Creditors | 2,401 | 681 | 1,263 |
| Movement in Associated Undertakings' Balances | 2 | (220) | 1,386 |
| Settlement of Restructuring Costs | (919) | (563) | (785) |
| Cash Generated from Operations | 14,656 | 5,779 | 13,783 |
| Interest Received | 10 | 9 | 20 |
| Interest Paid on Bank Overdrafts | (238) | (13) | (191) |
| Net Taxation Paid | (531) | (666) | $(5,061)$ |
| Input VAT Credit Received | 351 | - | 200 |
| Net Cash from Operating Activities | 14,248 | 5,109 | 8,751 |
| Cash Flows from Investing Activities |  |  |  |
| Payment to Acquire Intangible Fixed Assets | - | - | (21) |
| Payments to Acquire Tangible Fixed Assets | $(5,685)$ | $(9,143)$ | $(13,955)$ |
| Receipts from Disposal of Tangible Fixed Assets | 2 | 3 | 4 |
| Dividends Received | - | - | 400 |
| Net Cash used in Investing Activities | $(5,683)$ | $(9,140)$ | $(13,572)$ |
| Cash Flows from Financing Activities |  |  |  |
| Proceeds from Long Term Borrowings | - | - | 210 |
| Repayments of Long Term Borrowings | $(1,172)$ | $(1,199)$ | $(2,391)$ |
| Dividends Paid | $(2,624)$ | $(2,269)$ | $(2,269)$ |
| Loan Interest Paid | (555) | (612) | $(1,168)$ |
| Net Cash used in Financing Activities | $(4,351)$ | $(4,080)$ | $(5,618)$ |
| Effect of Exchange Rate Changes in Cash and Cash |  |  |  |
| Equivalents | 22 | 9 | (18) |
| Net Increase/(Decrease) in Cash and Cash |  |  |  |
| Equivalents | 4,236 | $(8,102)$ | $(10,457)$ |
| Cash and Cash Equivalents at Beginning of Period/Year | $(9,684)$ | 650 | 615 |
| Cash and Cash Equivalents at End of Period/Year | $(5,448)$ | $(7,452)$ | $(9,842)$ |

## Explanatory Notes

For the Period Ended 30 June 2003

## 1

## Basis of Preparation

This interim financial report has been compiled in compliance with the requirements of International Accounting Standard 34 'Interim Financial Reporting' and complies with the continuing listing obligations of the Malta Stock Exchange.

The accounting policies adopted in the preparation of these interim financial statements are the same as those that had been adopted in the preparation of the audited financial statements for the year ended 31 December 2002.

## 2 Segmental Information

|  | Turnover | Operating <br> Profit/(Loss) |
| :---: | :---: | :---: |
|  | Lm000 | Lm000 |
| Regulated Activities: |  |  |
| Core Network | 3,085 | $(4,582)$ |
| Local Access Network | 1,430 | $(3,497)$ |
| Retail Business | 16,788 | 14,061 |
| Non-Regulated and Other Activities | 5,711 | 1,725 |
|  | --------- | ------- |
| Exceptional Item |  |  |

Lm000

Provision for Value Added Tax (VAT) on International Incoming Interconnection Traffic covering period between 1 January 2000 and 31 December 2002 (including related penalties and interest payable)

During 2002, the Department of Value Added Tax raised provisional assessments in respect of VAT claimed by the Department on international incoming interconnection traffic covering the period between 1 January 2000 and 30 June 2002. The Company objected to these provisional assessments on several bases, including the fact that the Republic of Malta is a signatory to an international agreement that excludes the imposition of VAT on such traffic. The Department had notified the Company that its objection to these provisional assessments had been rejected and has also raised a final assessment. The Company appealed against these assessments to the Value Added Tax Appeals Board, which appeal is still ongoing. The amount of VAT claimed up till 30 June 2002 and the estimate for the period 1 July 2002 to 30 June 2003 together with penalties and interest, have been accrued for in the financial statements for the six-month period ended 30 June 2003.

## 4 Property, Plant and Equipment

Movements on property, plant and equipment during the period were:

## Explanatory Notes

## 5 Changes in Contingent Liabilities

In addition to the fact that the amount disclosed as contingent liability in the audited financial statements for the year ended 31 December 2002 in respect of the VAT on the international interconnection traffic has now been accrued for, the following contingent liability is also being disclosed in the current period:

The Company and two of its subsidiary undertakings may incur further costs in connection with certain services received and provided, which total exposure amounts to Lm212,268 and Lm122,632 respectively.

## 6 Capital Commitments

Commitments at the balance sheet date for the acquisition of property, plant and equipment and financial assets amounted to Lm10.7 million.

## Review of Group Operations

30 June 2003

## Review of Group Operations

## Introduction

The financial information has been extracted from Maltacom p.l.c.'s unaudited consolidated financial statements, for the period between 1 January 2003 and 30 June 2003. The comparative amounts reflect the position and results of the Group for the period between 1 January 2002 and 30 June 2002 and as included in the audited financial statements for the year ended 31 December 2002.

## Performance

The Maltacom Group has recorded a profit for the period before taxation amounting to Lm4.9 million (2002 Six months: Lm5.7 million; 2002 Year: Lm 13.5 million). This represents an annualised return of 14.4\% (2002 Six months annualised: 18.4\%; 2002 Year: 20.6\%) on the average shareholders' funds and of $7.8 \%$ (2002 Six months annualised: $9.9 \%$; 2002 Year: $11.2 \%$ ) on the average total assets employed. Earnings per share for the period amounted to 3c2 (2002 Six Months: 3c7; 2002 Year: 9c5).

The gross margin for the period amounted to Lm13.1 million (2002 Six Months: Lm1 1.4 million; 2002 Year: Lm25.3 million), equivalent to 48.4\% (2002 Six Months: 44.0\%; 2002 Year: 46.4\%) of turnover. Net operating costs amounted to Lm21.6 million (2002 Six Months: Lm20.1 million; 2002 Year: Lm40.3 million) and mainly represent the provision for VAT on international incoming interconnection revenue, interconnection charges with other operators, labour and depreciation. The tax expense for the period amounted to Lm1.7 million (2002 Six Months: Lm2.0 million; 2002 Year: Lm3.9 million) and represents an effective tax rate of 33.7\% (2002 Six Months: 34.7\%; 2002 Year: Lm28.6\%).

No interim dividend is being declared.

## Balance Sheet

Group total assets at balance sheet date stood at Lm125.7 million (2002 Six Months: Lm1 18.9 million; 2002 Year: Lm126.7 million). Loans by financial institutions amounted to Lm19.2 million (2002 Six Months: Lm21.5 million; 2002 Year: Lm20.4 million) and finance 23.9\% (2002 Six Months: 27.1\%; 2002 Year: 25.7 $\%$ of the Group's fixed assets.

Debtors, net of provisions for doubtful debts, amounted to Lm34.0 million (2002 Six Months: Lm31.1 million; 2002 Year: Lm36.3 million). Of these, $71.8 \%$ (2002 Six Months: 50.1\%; 2002 Year: 67.5\%) represent amounts receivable in respect of services rendered and goods sold by the Group. The Group's trade and capital creditors at the end of the period amounted to Lm14.7 million (2002 Six Months: Lm16.0 million; 2002 Year: Lm 14.5 million).

Shareholders' funds amounted to Lm68.2 million (2002 Six Months: Lm62.8 million; 2002 Year: Lm68.7 million). They finance $54.2 \%$ (2002 Six Months: $52.8 \%$; 2002 Year: $54.2 \%$ ) of the Group's total assets. The Group's net asset value per share stands at Lm0.673 (2002 Six Months: Lm0.620; 2002 Year: Lm0.678).

