

### COMPANY ANNOUNCEMENT

The following is a Company Announcement issued by MaltaPost p.l.c. pursuant to the Malta Financial Services Authority Listing Rules 8.7.4, 8.7.21, 8.7.23 and 9.35.2.

### **QUOTE**

The Board of Directors of MaltaPost p.l.c. has approved the attached Preliminary Statement of annual results as extracted from the Company's Financial Statements for the year ended 30<sup>th</sup> September 2009 that were audited by PricewaterhouseCoopers and approved by the Board of Directors on 21<sup>st</sup> January 2010.

The Board of Directors further resolved to recommend that the Annual General Meeting to be held on the  $24^{th}$  February 2010 approves the payment of a final ordinary net dividend of  $\in 0.04$  per nominal  $\in 0.25$  share. Once approved by the General Meeting, this will be paid on the  $8^{th}$  March 2010 to shareholders who are on the Company's Register of Shareholders as at  $29^{th}$  January 2010.

The Board of Directors further resolved to recommend that the aforesaid Annual General Meeting will also approve that shareholders be given the option of receiving this dividend either in cash or by the issue of new shares. The Attribution Price, at which the number of new shares to be issued will be determined, has been established at €0.66 per nominal €0.25 share.

UNQUOTE

Graham A. Fairclough Company Secretary

21st January 2010

These financial statements have been extracted from the audited financial statements of MaltaPost p.l.c. for the financial year ended 30 September 2009. They were prepared in accordance with the Companies Act, 1995, audited by PricewaterhouseCoopers and approved by the Directors on 21 January 2010. They are being published in terms of MFSA Listing Rule 9.35. The following is a review of the performance of the Company.

### **Review of Performance**

For the year ended 30 September 2009, MaltaPost p.l.c. registered a Profit before tax of  $\in 3.19$  million as compared to  $\in 2.90$  million last year, representing an increase of 10.0%. Earnings per share at  $\in 0.07$  remained at the same level of last year.

- Revenue decreased by 1.4% from €20.48 million to €20.19 million which was mainly attributable to lower volumes of domestic mail and lower philatelic sales. The decline was compensated by an increase in cross border mail;
- Costs decreased, by 3.4% from €17.93 million to €17.33 million mainly as a result of the ongoing review of operational processes;
- Cost-to-Income ratio improved to 85.9% from 87.6%;
- Total Assets increased by 3.1% to €22.07 million;
- Shareholders' funds increased by 20.9% to €10.88 million;

The Board of Directors is proposing a final net dividend of 0.04 per nominal 0.25 share for approval at the Annual General Meeting which is due to be held on 24 February 2010. Once approved the dividend will be paid on the 8 March 2010 to shareholders who are on the Company's Register of Shareholders as at 29 January 2010. The Board is also recommending offering shareholders the option of receiving their dividend in cash or by taking new shares of an equivalent value. The Attribution Price, at which the number of new shares to be issued will be determined, has been set at 0.66 per nominal of 0.25 share.

During the past year, the Company achieved an increase in its profitability despite the general subdued economic situation prevailing worldwide. The Company remains committed to make efficient use of its resources in order to meet the ever changing demands of both the local and international markets. The Board of Directors is also confident that the commitment of its management and staff will enable the Company overcome the challenges that the market in general and the postal sector in particular will be presenting.

The audited financial statements of MaltaPost p.l.c. for the year ended 30 September 2009 and which will be presented to the Annual General Meeting to be held on the 24 February 2010, may be viewed on the Company's web site at www.maltapost.com.

## MaltaPost p.l.c. Preliminary Statement of Annual Results For the year ended 30 September 2009

# Statement of financial position As at 30 September 2009

	2009 €'000	2008 €³000
ASSETS		
Non-current assets		
Intangible asset	278	355
Property, plant and equipment	2,327	2,549
Available-for-sale financial assets	4,896	3,832
Deferred income tax asset	442	340_
Total non-current assets	7,943	7,076
Current assets		
Inventories	424	481
Trade and other receivables	6,652	5,902
Cash and cash equivalents	7,046	7,950
Total current assets	14,122	14,333
Total assets	22,065	21,409
EQUITY AND LIABILITIES		
Capital and reserves		
Share capital	7,282	7,000
Other reserves	750	1.001
Retained earnings	2,845	1,991
Total equity	10,877	8,994
Non-current liabilities		
Provision for liabilities and charges	1,600	1,569
Total provision for liabilities and charges	1,600	1,569
Current liabilities		
Trade and other payables	9,028	10,003
Current income tax liabilities	560	843
Total current liabilities	9,588	10,846
Total equity and liabilities	22,065	21,409

## Income statement For the year ended 30 September 2009

	2009	2008
	€'000	€'000
Revenue	20,192	20,477
Employee benefits expense	(9,637)	(10,069)
Depreciation and amortisation expense	(838)	(869)
Other expenses	(6,852)	(6,991)
Operating profit	2,865	2,548
Finance income	322	349
Profit before tax	3,187	2,897
Tax expense	(1,213)	(1,016)
Profit for the year	1,974	1,881
Earnings per share	€0.07	€0.07

## Statement of changes in equity For the year ended 30 September 2009

	Attributable to equity shareholders			
	Share capital €`000	Other reserves €'000	Retained earnings €'000	<b>Total</b> €'000
Balance at 1 October 2007	6,522	424	1,508	8,454
Fair value gains on available-for-sale financial assets	-	57	_	57
Net income recognised directly in equity	-	57	-	57
Capitalisation of reserves	478	(478)	-	-
Profit for the year	-	-	1,881	1,881
Dividends	-	-	(1,398)	(1,398)
Balance at 30 September 2008	7,000	3	1,991	8,994
Balance at 1 October 2008	7,000	3	1,991	8,994
Fair value gains on available-for-sale financial assets	-	159	-	159
Net income recognised directly in equity	-	159	-	159
Allotment of shares	-	588	-	588
Increase in share capital	282	-	-	282
Profit for the year	-	-	1,974	1,974
Dividends relating to 2009	<del>-</del>	_	(1,120)	(1,120)
Balance at 30 September 2009	7,282	750	2,845	10,877

### Statement of cash flows For the year ended 30 September 2009

	2009 €'000	2008 €'000
Cash flows from operating activities Cash from customers Cash paid to suppliers and employees	84,915 (82,824)	83,467 (80,406)
Cash from operating activities Income tax paid	2,091 (1,598)	3,061 (812)
Net cash from operating activities	493	2,249
Cash flows from investing activities Finance income Purchase of property, plant and equipment Purchase of financial assets Proceeds on maturity/disposal of financial assets Net cash used in investing activities	343 (561) (937) 7 (1,148)	322 (481) (200) - (359)
Cash flow used in financing activities Dividends paid	(249)	(1,398)
Net movement in cash and cash equivalents	(904)	492
Cash and cash equivalents at beginning of year	7,950	7,458
Cash and cash equivalents at end of year	7,046	7,950